



Security, Quality, Flexibility

Events of the past can be the driving force behind sculpting the roadmap for the future. Collectively, businesses can learn from situations and mistakes to improve their profitability going forward. As events from the past have shaped the way society views security, companies continue to face a security dilemma in terms of what is needed and at what cost.

Events of the past and challenges of the present provide a breeding ground for enterprises masquerading as security providers. There will always be a line-up of security companies waiting to peck at and attempt to snatch the corporate dollar, however, questions do remain. When security companies and guards are a dime a dozen, how does a business or company choose the right provider? These security scavengers, many of which will attempt to offer services that somewhat represent protection, lack innovation, quality and reliability. What features of service are considered to be essential? How is quality determined? What attributes will ultimately enhance operations, assets, employees and the bottom line?

Through its “Circle of Excellence” approach, INKAS® Security Services Ltd. sets the standard for quality and innovation in the professional security service arena. The belief is that high quality people need to be singled out, properly trained, properly equipped and properly compensated. Where most security companies offer some kind of training, INKAS® emphasizes training and practice. Practice is essential at building confidence and improving performance, which are key ingredients in the equation of success. Without practice, individuals and service cascades into the pool of mediocrity. Practice leads to competence, competence leads to performance. Performance leads to compensation. Compensation leads to motivation. This “Circle of Excellence” philosophy has led to a higher quality of security service in an industry that is marred with turnovers.

INKAS® removes much of the speculation for companies by asking questions and by providing tailored solutions. Asking questions, reviewing operations and analyzing needs are the first and foremost

practice in determining what is right for the client. This practice is the essence of security assessment, highlighting threats as well as optimal solutions.

INKAS® incorporates the latest technology into its services, thus eliminating much of the customers' guess work. The Company's security solutions are defined and governed by the following advantages: quality non-unionized employees, 24/7 proactive operational support, non committal contracts, flexibility in service and the ability to provide a variety of security packages.

INKAS® is the only Group of Companies in Canada that can offer all of the following: armed and unarmed security guards, mobile and close protection security, security training and courses for companies and businesses, armoured car services, safe manufacturing and rentals, vault storage facilities, armoured vehicle manufacturing, point of sale and IT technology and coin processing.

INKAS® guarantees customer satisfaction. The Company is so confident that customers will be satisfied, it offers non-binding contracts. Clients are not bound by a lengthy term buried somewhere in a legal document.

If for whatever reason, the customer wishes to leave, they have the option to terminate service. INKAS® uses its client base as a barometer for quality. Similar to its retention of staff, clients tend to remain loyal for years.

As business communities continue to face threats that include vandalism, security breaches, fraud, theft and embezzlement, INKAS® has responded by creating the Local Security Cooperative, (LSC). The LSC is a step up from Neighbourhood Watch as it is geared toward businesses and protection of assets as well as human resources. The LSC features many security options that include frequent site visits, news and police reports for the area as well as the deployment of the latest security technology. Members enjoy tailored security packages, services, products and possible insurance discounts, bi-weekly reports, quarterly newsletters and a community voice geared toward protection. Through the LSC, businesses are offered security consulting, alarm response, surveillance and state of the art technology that will assist and enhance the quality of protection in their community.

As events of the past and present continue to present challenges and as the roadmap for the future is charted, INKAS® will continue to develop and refine its services in all capacities. [CJ]

ARMED SECURITY SERVICES



416.744.3322 1-877-GO-INKAS

64 Signet Drive, Toronto, ON • www.inkas.ca • info@inkas.ca

INKAS®

Protecting Your Prosperity